



**Business Contracts for Startups and  
Entrepreneurs:: a comprehensive checklist with  
+101 terms and factors to consider when writing a  
business plan or entering a negotiation.**

*Jamie Gough*

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# **Business Contracts for Startups and Entrepreneurs:: a comprehensive checklist with +101 terms and factors to consider when writing a business plan or entering a negotiation.**

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So you are starting a new business, are an entrepreneur, a work from home professional or a freelancer. You are enterprising and want to excel at your activity, possibly even develop your own startup. You will get to a point where, as a businessperson, you will need to draft a contract or enter a negotiation. Every businessperson will have to at some stage. Successful as you are now, you may not be a lawyer. So how to decide what to include when writing a business contract?

Business Contracts for Startups and Entrepreneurs was written especially for people like you who want ensure their legal documents are legally adequate and binding. Do go ahead and use legal aid, but do yourself and your business a favor by researching what you really need to discuss and what you may not need to. The idea is to keep focused and not spend time and money on unnecessary items. Start by defining what you will need to really discuss with your lawyer. How? By reading this eBook.

This eBook is a comprehensive guide that includes over 101 terms and factors to consider when writing a contract. Straightforward and to the point, it will provide guidance for those unfamiliar with business agreements.

Lawyers are expensive, especially for startups or a small business with minimal funds. With Business Contracts for Startups and Entrepreneurs a business owner will be able to cut on legal advice expenses and complete their own draft contract or negotiation, eventually saving thousands of dollars on lawyers' fees and channeling them back to their own startup, dot-com or the like.

Business Contracts for Startups and Entrepreneurs is a practical legal guide. Using it as go to reference book, small business owners or people starting a business will be able to get a grip on negotiation even before they seek legal advice.

This eBook is designed as a checklist, so you can quickly read through and see what may or may not be relevant for your scenario. Here are a few examples of what it covers: Method of Protection of Confidential Information; Record Keeping; Cooperation of Parties; Assignment and Delegation of Rights and Obligations; Automatic Renewal.

As you go through the eBook, if the items are relevant then you can include them as part of drafting your contract. If not, you can simply move on to the next item. Thus, by the time you get legal advice, most items should be covered, leaving less work for your lawyer and therefore less pain on your hip pocket when you receive the lawyer's bill.

Easy to read and clear-cut, How to write a Business Contract for Startups and Entrepreneurs is a must-have comprehensive legal guide for drafting a contract, starting a business or entering negotiation.

This list of terms and factors to consider when drafting a contract is not an exhaustive list. Rather, the list is provided merely as guidance for those unfamiliar with contracts. The facts and circumstances of each individual contractual relationship are unique and may require special contractual provisions in order to ensure the rights of the parties are adequately protected. You should consult the advice of an attorney licensed to practice law in your jurisdiction regarding the legality of your contract, as well as your rights and obligations under the contract. The author does not accept any liability or responsibility for any damages incurred in connection with or as a result of any of the contract language or recommendations contained herein.

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