



Getting to Resolution: Turning Conflict Into Collaboration

Stewart Levine

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Our current models for ending conflict don't really work. They waste incredible amounts of time, money, and energy and take an enormous emotional toll on participants. The parties remain embittered, relationships are destroyed, and often the conflict just reappears later in a different form.

In this second edition of his classic book, Stewart Levine offers a revolutionary alternative approach that goes beyond compromise and capitulation to provide a satisfactory resolution for everyone involved. Marriages run amuck, neighbors at odds with one another, business deals gone sour, and the pain and anger caused by corporate downsizing are just a few of the conflicts he addresses. The new edition has been thoroughly revised with new examples, new tools, new material about building trust and virtual collaboration, as well as a more global outlook.

Levine rejects the adversarial legal model: "If both sides are unhappy, you probably have a good settlement." Resolution, he shows, provides relief and completeness for both sides. No one goes away unhappy. Effective resolution stops anger and resentment cold, drastically cutting the emotional cost and allowing both sides to return to productive, satisfying, functional relationships. Getting to Resolution outlines the ten principles underlying this new approach—what Levine calls “resolutionary thinking. Levine provides a detailed seven-step process for using this new mindset to resolve conflicts in a way that fosters dignity and integrity, optimizes resources, and allows all concerns to be voiced, honored, and woven into the resolution.

Levine's model has a thirty-five-year track record. It has been developed, implemented, tested, and proven in business, personal, and governmental contexts. Getting to Resolution will enable readers to shift from thinking about problems, fighting, and breakdowns to thinking about collaboration, engagement, learning, creativity, and the opportunity for creating enduring value.

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